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NEWS FOR IMMEDIATE RELEASE

Northeast IS Helps Businesses Deduct Up to \$1M on Qualifying Equipment Expenses

Leading Managed Technology Services Points Out
Section 179 Tax Benefit to SMBs

BURLINGTON, VT — October 2020 – Northeast IS, a leading managed technology services provider (MTSP), announced today that it is helping customers take advantage of a substantial tax deduction, outlined by guidance issued from the IRS, also known as Section 179. Section 179 allows businesses to completely deduct the purchase price of qualifying equipment and/or software purchased or leased during the 2020 tax year. However, the technology or equipment must be operational by the end of the calendar year, December 31, 2020, and with the deadline fast-approaching businesses must leverage its benefits quickly.

Northeast IS is advising its clients about this tax-benefit in order to help businesses cope with the unforeseen and often sizable expenses the pandemic has forced upon them. This comes at a time when many small to mid-sized businesses (SMBs) are searching for ways to restructure their operations to accommodate for remote workplaces, work-from-home scenarios and/or hybrid-offices, and have discovered how important security is to make this transition happen. As business owners have done their best to comply with mandatory work-from-home policies, there are often significant costs in making these transitions work. Northeast IS is doing its part to keep the business community informed on how they can reduce their tax liability and weather the storm.

“Small and mid-sized businesses have taken the brunt of this pandemic,” stated C.G. Frink, President of Northeast IS. “Section 179 is too good of a deal to ignore. It’s a huge discount. If a business is restructuring itself or making an investment in technology or software, they need to know about this exemption.”

Section 179 is affording businesses a golden opportunity to reposition themselves for success, by making investments much more feasible than ever before. The IRS is firmly behind this incentive and has even expanded the maximum expense deduction in the recent years, “For tax years beginning after 2017, the Tax Cuts and Jobs Act (TCJA) increased the maximum Section 179 expense deduction from \$500,000 to \$1 million.” (IRS.gov)

As businesses have been confronted with mandates to operate remotely, Section 179 offers a much-needed tax-break to make this transition financially possible. The TCJA also amended the definition of “qualified real property” to mean qualified improvement property and some improvements to nonresidential real property, including roofs; heating, ventilation and air-conditioning property; fire protection and alarm systems; and security systems.

As a provider of various security-based technologies, Northeast IS is thrilled that businesses can more easily access the security tools they need making their teams more productive and secure as they work from home, and with the assistance of a government subsidy, business owners don’t have to do it all alone. For example, let’s assume that a business owner wants to invest \$125,000 back into their company through qualifying expenses. In the first year, they can deduct the entire \$125,000. This means that effectively they would save \$43,750 (assuming a 35% tax bracket) on those expenses. This would drive the net cost of the new equipment down to \$81,250. Regardless of which equipment the business invests in, Section 179 is a phenomenal program that should not be wasted.

ABOUT NORTHEAST IS

For over 45 years and more than 3,000 customers, Northeast IS is Your Business Technology Partner in Upstate NY & Vermont. The company’s primary focus is to leverage advanced communications technologies to improve our

customer's business processes resulting in greater profitability and increased customer satisfaction. Northeast IS employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours.

Northeast IS does business throughout New York, New England and nationwide via our network of authorized distributors.

For more information on Northeast IS, call (800) 642-3147 or visit www.northeast-is.com.

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