



C.G. Frink  
President

## NORTHEAST INFORMATION SYSTEMS ANNOUNCES BREAKTHROUGH IN DATA PROTECTION

*Leader in the Technology Industry  
Protects Customers with Leading Edge  
Cloud-Based Disaster Recovery  
Program*

ALBANY, NY — June 31, 2014 — Northeast Information Systems, an industry leader in unified communications, announced today that the company has launched its cloud disaster recovery program in order to better protect customer data in event of natural disasters, power outages, employee errors or emergency situations.

Nearly every business, especially in recent years, has become so inextricably reliant upon their data in order run their company. Simply put, data must be available to anyone who needs it and it must be available at the exact right time. Unfortunately, most companies still use an inferior form of data backup such as tape or external hard drives. Furthermore, lost or misplaced data creates unnecessary company downtime dragging operations to a screeching halt, which is out of the question for most of today's businesses.

With nearly everyone depending on a strong IT infrastructure, it's no wonder why businesses are scrambling to find the ideal form of data protection and backup. With plans ranging from manual disk backup to off-site backup to sophisticated cloud-based disaster recovery programs, the demand for this technology is clearly evident. The overarching goal of any disaster recovery program is to ensure that in the event of any natural disaster

(earthquake, fire, flood, tornado) power outage or user error that a company's data remains undamaged and is immediately retrievable. Northeast Information Systems' cloud-based disaster recovery program, takes this technology one step further, in that it allows businesses to continue running smoothly, even during the midst of a disaster or employee error like deleting a crucial folder off the LAN. Essentially, for the first time, Northeast Information Systems' customers can now shrug off a disaster, and continue running their business as normal.

Business owners have been quick to recognize the massive value associated with a disaster-proof business and the drastic reduction, if not elimination, of company downtime. This evolution in cloud-based disaster recovery has been heavily anticipated and Northeast Information Systems is proud to be among the few organizations leading the charge for this powerful technology. They are actively deploying their cloud-based disaster recovery program in the offices of many of their customers, across a multitude of industries.

"At the end of the day, it's about keeping our customers protected," stated C.G. Frink, President of Northeast Information Systems. "When we can deliver a proactive, redundant, cloud-based program like this, we can keep our customers connected with their data so that they can keep running no matter what life throws at them. It's such an overwhelming competitive advantage to eliminate company

downtime and we're absolutely thrilled to deliver this to our loyal customer base. We believe that by providing our customers with competitive advantages, it gives them a leg up in their industry. Perhaps that's why we've been fortunate to continue growing over the years, because of our outlook on ensuring mutual success."

### ABOUT NORTHEAST INFORMATION SYSTEMS

For over 40 years and 3,000 customers, Northeast Information Systems has been the right choice for business telecommunications solutions in NY's Tech Valley. The company's primary focus is to leverage advanced communications technologies to improve our customer's business processes resulting in greater profitability and increased customer satisfaction. Northeast Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours. Northeast Information Systems does business throughout New York, New England and nationwide via our network of authorized distributors.

For more information on Northeast Information Systems, call (800) 642-3147 or visit [www.nistel.com](http://www.nistel.com).